

VCDC looks to a brighter future

■ New employer will be locating in Vermillion this spring

By David Lias
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It's hard to beat a banquet experience that includes the highly spirited Joe Glenn, head football coach of the USD Coyotes,

as its keynote speaker. Paul Preister, president of the board of directors of the Vermillion Chamber of Commerce and Development Company (VCDC) was able to steal a bit of Glenn's thunder.

"Our organization has something very special to announce," Preister told the capacity crowd that turned out for the VCDC annual awards banquet Tuesday night at Pro's Bar & Grill in Vermillion. "All

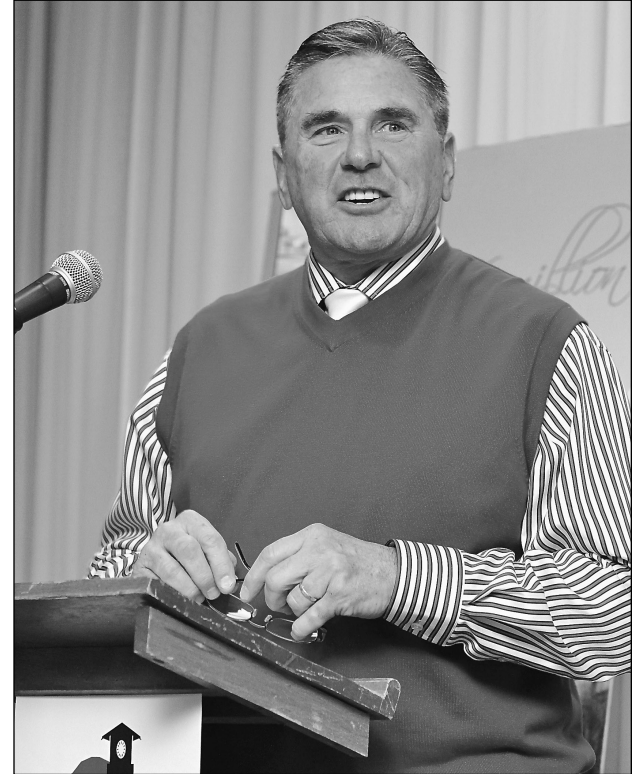
our businesses have worked hard to recruit new businesses to our area, and I'd like to announce that we've been able to recruit another business."

Vermillion will soon be home to Navigant, a Chicago-based company. "They have confirmed that they will be moving to Vermillion, and are planning to be here within the next two months," Preister said.

The banquet crowd reacted with loud applause. "This is a consulting company," he said. "They work with a variety of industries, but they are moving to Vermillion as they are expanding into the medical billing and coding sector. They will be working with small medical companies across the nation."

Navigant already has a presence in South Dakota, with facilities currently operating in Plankinton and Mitchell.

"We competed with a lot of communities, so we are very fortunate to have them," Preister said. "They plan to have 50 to 60 employees here by the end of the year, and they are also planning to double that number to 120 by the



Joe Glenn, who became the 29th head football coach at the University of South Dakota last December, was keynote speaker at the Vermillion Area Chamber of Commerce and Development Company's annual awards banquet Tuesday.

(Photo by David Lias)

end of 2013.

"They are a company that fits well with Vermillion," he said. "They are able to diversify our industry mix with the success we've had in the community with the expansion of jobs in our manufacturing industry, so we're really looking

forward to having them here."

Preister said the VCDC staff led by Executive Director Steve Howe, Mayor Jack Powell, City Manager John Prescott, Mike Keller and Gary Girard from USD, officials from the state Department of Labor and the Governor's Office of Economic Development, and the Vermillion NOW! Advisory Council all played a role in helping to attract the new employer to the community.

"The most important factor, and I think everyone here will agree with this, is the Vermillion NOW! Contributors," Preister said. "Vermillion NOW! has been such a success in the last couple of years. The community has joined together; there's been a lot of teamwork with all of the donations. This wouldn't have been possible without all of the contributors that make Vermillion NOW! possible."

In July of 2009, organizers of Vermillion NOW! not only met their goal of \$1.5 million in donations and pledges, but surpassed it. Over 105 local investors pledged amounts ranging from a high of \$450,000 pledged by the city of Vermillion in \$90,000 increments over the next five years, to several one-time gifts of \$500 or less.

A committee made up of approximately 20 people settled on several main goals at the time of the launch of the Vermillion NOW! campaign in January 2009, including new business recruitment and expansion, marketing, workforce development and entrepreneurial development.

The capital campaign was launched in January 2009 after an analysis of the Vermillion community

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133.36 Acres, Fairview Township Thursday, April 12, 2012 • 10:30 AM

We will sell the following real estate at public auction at the landsite located from Vermillion, SD 2 3/4 miles southeast on the Burbank Road and 3/4 mile south on Saginaw Ave.

Awesome, describes this property! Farmers, hunters and recreational enthusiasts look closely at this opportunity. Farmland, 70 plus acres of trees, wildlife, fishing, camping, 4-wheeling, Vermillion River, rural water, 6 one acre lots, one mile from the Missouri River, it doesn't get much better than this. According to the FSA there is 57.3 acres of cropland with 40.5 acre corn base/88 bushel yield/139 bushel CC yield and a 16.8 acre soybean base/30 bushel yield/36 bushel CC yield. Cropland predominate soils include Haynie silt loam and Modale silt loam. According to Surety-AgriData the productivity index rating of the cropland east of the trees is 88.8 and the rating of the cropland within the trees is 71.4. Taxes: \$4352.90 For Personal showing please contact auctioneers.

Legal Description: Gov't Lot 1 and Accretion to Lot 1 and Lots 1 & 3, Block 1, Lots 1 & 2, Block 2, Lots 1 & 2, Block 3, O'Connor Sub Division in Gov't Lot 1, 28-92-51 and Gov't Lot 2 and Accretions to Lot 2, 33-92-51, Clay County, SD

TERMS: 15% nonrefundable down payment day of sale with the balance due at closing on or before May 14, 2012. Land is available to the new owners for the 2012 crop year. Title insurance and closing costs split 50/50 between buyer and seller. 2011 taxes due in 2012 paid by the seller. 2012 taxes due in 2013 to be paid by the buyer. The acres in this property are based on acres stated in the county tax records with acres to be understood to be "more or less". The sellers do not warranty or guarantee that the existing fences lie on the true and correct boundary and new fencing, if any, will be the responsibility of the purchaser pursuant to SD statutes. The property is sold in as is condition and as a cash sale with no financing contingency. Sold subject to existing easements, restrictions, reservations, or highway of record, if any. Information is deemed to be correct but it is not guaranteed. All prospective buyers are encouraged to inspect the property and verify all data provided. Statements made the day of sale take precedence over all written advertising. Real Estate licensees are agents for the seller. Sold subject to confirmation of owners.

For terms, maps and pictures visit: www.westraatkins.com

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