

# CHAMBER CHAT

**Vermillion Area Chamber of Commerce & Development Company**  
 116 Market Street, Suite 103  
 Vermillion, SD 57069  
 605-624-5571  
 vcdc@vermillionchamber.com  
 www.vermillionchamber.com

**Chamber Business:**  
 Free "Welcome Hunters" 12"x18.5" color posters are available at the VCDC office, courtesy of SD Tourism. If you would like to display the poster in your business window to welcome the hunters to the Vermillion area please stop at the VCDC office, call 624-5571 or e-mail annb@vermillionchamber.com.

**Public Forum:** The combined Clay County Commissioner and District 17 Legislative Candidate Forum is Tuesday, Oct. 23 at 7 p.m. in the Vermillion City Hall Council Chambers, 25 Center St. The forum will give the public not only the opportunity to get to know the candidates and where they stand on important issues, but it will also give the audience the chance to address the candidates with any questions they may have. Open to the public. Sponsored by the VCDC Legislative Affairs Committee.

Are you a company (or know of a company) that has...

- A product or service that has been successfully sold in domestic markets?

- Management with the interest and capability to consider opportunities overseas?

We can help! Join us at our upcoming export awareness workshop on Oct. 23, noon-1 p.m. at Red Steakhouse. Lunch is sponsored by The Vermillion Area Chamber and Development Company, Yankton Area Progressive Growth, and North Sioux City Development. There is no charge for the workshop. It is expected to last 45-60 minutes and is targeted towards companies that have never exported or have very limited experience with exporting.

Top concerns about exporting:  
 1. Fear of not getting paid once the product has been shipped



**ANN BREITAG**

2. Unfamiliarity with the buyer's language
  3. Perceived loss of control when dealing with a foreign buyer
  4. Production is already at full capacity
  5. Decision makers are unsure of where to start.
- The South Dakota International Trade Center, the Small Business Administration, the Governor's Office of Economic Development, U.S. Commercial Service, the South Dakota Small Business Development Centers, the Great Plains International Trade Association, and South Dakota Department of Agriculture have teamed together to provide a statewide series of workshops to raise awareness and to connect South Dakota companies to the resources available to begin exporting their products. For more information on area workshops and to register, visit [www.export.gov/southdakota](http://www.export.gov/southdakota) and click on "To register for workshops" or call the VCDC at (605) 625-5571.
- Business After Hours:** Are you looking for an opportunity to showcase your business and network with your peers? Sign up to host a Business After Hours event! These events generally run from 5-7 p.m. on a weeknight and the hosting business provides hors d'oeuvres and refreshments. If interested, contact Ann at [annb@vermillionchamber.com](mailto:annb@vermillionchamber.com) or at 624-5571.

**Announcements:**  
 Travel to Cirque Du Soleil: Quidam at the Tyson Events Center, Tuesday, Dec. 18. The Main Street Center and WH Over Museum are joining together to attend this event if a minimum of 20 tickets are sold. The bus will pick up in Vermillion and return to Vermillion after the event. Tickets are \$45 or \$56.25 depending on choice of seats. The seats reserved are in section 110 and will be held for our group until Nov. 2. Tickets should be reserved as soon as possible. There are more expensive seats (\$71 or \$104) if preferred, but they need to be ordered separately. Please sign up at the Main Street Center, 320 W Main with a deposit of \$25 and the remainder due by Thursday, Nov. 29 or you may pay in full when reserving your ticket. Make checks payable to Tyson Events Center. Any questions, call Crystal at 624-8072.

**David Art Company Presents:** Artworks by Danielle P. De Jager-Loftus. "Take, Put Abandon" is an exhibit of mixed media works filled with symbolism reminiscent of Paleolithic Art. Exhibit runs through Oct. 26 at Cafe Brule in Downtown Vermillion.

**Community Calendar:**  
**TUESDAY, OCT. 23**  
 • Vermillion Rotary Club Meeting from noon-1 p.m. in the Freedom Forum Conference Room of the Al Neuharth Media Center.

**THURSDAY, OCT. 25**  
 • Vermillion Area Farmers Market from 3-7 p.m. at the Clay County Fairgrounds.  
 • The Vermillion High School Volleyball Team is hosting a Dig Purple for Payton Hand, a young sixth-grader who is fighting leukemia and recovering at the Ronald McDonald House from side effects linked to transplants and chemotherapy. The Vermillion High School will be ordering T-shirts for the Oct. 25 match and hosting a

few fun events for the evening. The Dig Purple for Payton Hand volleyball match between Vermillion and Elk Point/Jefferson begins at 5 p.m. at Vermillion High School. To help Payton and her family in this fight, please consider donating to Dig Purple for Payton in the following ways: Straight donation, ordering t-shirt (by Oct. 11) and wearing Payton shirts to the Vermillion/EPJ volleyball match on Oct. 25 in Vermillion, or attending the match and participating in several game time activities to help the family. Payton would be a sixth-grader at Vermillion Middle school this fall and has two young brothers who attend Elk Point Jefferson schools. Please help our communities help this fantastic young girl.

• One man presentation of Benjamin Franklin by G. Robin Smith at St. Paul's Episcopal Church, 10 Linden Ave. at 7 p.m. Fund raiser for Salvation Army and Vermillion Ministerial Association.

**FRIDAY, OCT. 26**  
 • The Department of Labor and Regulation will be holding a Job Search Assistance Program (JSAP) at 1024 W. Cherry St. from 9 a.m.-3 p.m. The JSAP is designed to assist and train job seekers on how to find and secure employment. Some of the topics included are job search and retention skills, networking, the hidden job market, resumes, applications, and proper interview techniques. It is provided at no charge and open to the public. Parties interested in attending should register by calling (605) 677-6900, by Wednesday, Oct. 24 before 5 p.m. For more information, visit [www.sdjobs.org](http://www.sdjobs.org).  
 • Brown Bag lunch program, "Klassic Klarinet Klezmer" featuring Deborah Check Reeves, clarinet with John D. Check, piano, at 12:05 p.m. at the National Music Museum located on USD campus, corner of Clark and Yale streets. Free and open to the public. Support for

October's "Free Fridays" admission to the museum is made possible by Midcontinent Communications.

**SATURDAY, OCT. 27**  
 • Coyoteopoly Food Drive. USD students to involve the entire town in a house to house food drive for the Food Pantry.  
 • Overeaters Anonymous at 9 a.m. Location: Sanford Vermillion Medical Center, 20 S. Plum St., administration entrance just south of the hospital entrance in the board room.

**SUNDAY, OCT. 28**  
 • The annual Welcome Fall event at the W. H. Over Museum. At 2:30, children can bring their pumpkins to the Museum for a carving party - admission will be a knock-knock joke in honor of National Knock-Knock Joke Day! We will be carving pumpkins, making treat bags, and having indoor trick and treat fun. At 5:30, we will have the Soup/Pie supper featuring food

prepared by the best cooks in the state! [grown-ups are welcome to bring a knock-knock joke, too]. Entertainment will be provided by Larry Larson and the Highway 50 Band. Free-will donations are requested.

**MONDAY, OCT. 29**  
 • The Department of Labor and Regulation will be holding a Job Search Assistance Program (JSAP) at 504 River Dr., N. Sioux City, from 9 a.m.-3 p.m. The JSAP is designed to assist and train job seekers on how to find and secure employment. Some of the topics included are job search and retention skills, networking, the hidden job market, resumes, applications, and proper interview techniques. It is provided at no charge and open to the public. Parties interested in attending should register by calling (605) 677-6900, by Friday, Oct. 26, before 5 p.m. For more information, visit [www.sdjobs.org](http://www.sdjobs.org).

**CITY OF VERMILLION**  
**FARMLAND FOR LEASE BY SEALED BID**  
 Approximately 232 Acres of Clay County Farmland  
 For information contact:  
 Finance Officer City of Vermillion  
 25 Center Street, Vermillion, SD 57069  
 605-677-7056  
 Or on the web at [www.vermillion.us/bids](http://www.vermillion.us/bids)  
 Deadline for Sealed Bids 10:00 a.m., November 1, 2012

**Dunham**  
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[www.dunhamcompany.com](http://www.dunhamcompany.com)

Patricia Curry: 605-661-2860  
 Andy Curry: 605-261-1202  
 Archie Dunham: 605-366-4625  
 Also see us at [Siouxlandhomes.com](http://Siouxlandhomes.com)

**Virtual Tours**

<p><b>1706 Arnold Palmer - \$214,900</b></p> <p>2097 sq.ft., 4 BR, 3 full bath, new countertops, appliances stay. Main floor laundry. Open concept, fireplace, slider to deck. Master BR w/walk-in closet and bath w/jet tub. Lower level finish w/wet bar, 2 bedroom plus finished walk-in storage.</p>	<p><b>602 S. Pickney - \$207,900</b></p> <p>4 BR, 3 baths, 2216 sq. ft. finished. Open concept, fireplace, appliances stay. Master BR with 3/4 bath &amp; walk-in closet plus a double closet. Main floor laundry. Over sized 2 stall. Lawn irrigation system, fresh paint. Will sell furniture. Close to school!</p>
<p><b>103 S. Truman Lane - \$224,900</b></p> <p>Ranch 2710 sq.ft. finished, 3 BR, 3 bath up. Lower level 4th bdrm, 3rd full bath, kitchen &amp; family room, plus game room. Covered deck w/ spa. Oversized 3 car garage 1040 sq. ft., plus extra pad. Beautiful view of golf course.</p>	<p><b>111 Green Court Drive - \$229,900</b></p> <p>Ranch 2724 sq. ft. finished, 3 BR, 3 bath, main floor laundry. New ceramic tile in kitchen. New lower level finish includes huge family/game room, 4th bedroom (NO egress)</p>

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**FALL HOME IMPROVEMENT**

WINDOW SHOP FALL SPECIAL WINDOWS

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\* New orders only. Offer expires Oct. 31, 2012

**Offer Good September 26th- October 31st, 2012**

<p><b>Your Home Makeover Specialists</b></p> <ul style="list-style-type: none"> <li>• Siding</li> <li>• Soffit</li> <li>• Doors</li> </ul>	<p><b>We Offer Easy Maintenance</b></p> <p>Lifetime Warranty/20 years on glass Choose from all types &amp; styles of windows.</p>
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We give FREE in-home demonstrations and estimates!

